MEMORANDUM

To: University of California Staff

Re: New UC-wide Purchasing Agreement – Adobe Acrobat

From: Roshni Pratap, IT Strategic Sourcing, UC Procurement Services

Overview
UC Procurement Services is pleased to announce a new UC-wide agreement for Adobe Acrobat Pro (Agreement #2018.000374). Effective immediately, the terms of this agreement are available to all UC locations. Purchases under this agreement must be made via SHI, the UC-wide designated reseller for Acrobat products. This agreement replaces the legacy 2013 Adobe Acrobat agreement that expired.

Benefits to UC

- Pricing: $9.50/year/named user (or lab machine). A 90.4% discount off Academic list price.
- Term: 5-year term, through 2023. Pricing fixed for entire term (i.e. no price increases for 5 years).

Sensitive Data

- As with the previous Adobe Acrobat agreement, the associated cloud functionality shouldn’t be used for sensitive data. Per the agreement (Attachment A, Section 4.1.2):

  “Customer agrees not to collect, process, or store any Sensitive Personal Data (including Health Information as defined in the Initial Agreement) using the On-demand Services or Managed Services.”

The Team

This agreement is the result of a successful partnership with the UC Software and Services Group (SSG), the members of which provided significant contributions, including subject matter expertise and implementation coordination. This project was led by Joanne Petersen working on behalf of UC Procurement Services. Going forward, Roshni Pratap will be the primary lead for this agreement.
Questions?

For questions, please contact: Roshni Pratap, roshni.pratap@ucop.edu or your local Strategic Sourcing team member.

We look forward to working with each of you to ensure effective implementation and ongoing successful management of the UC/Adobe relationship. Through collaboration with our suppliers, the UC Procurement Services, IT Strategic Sourcing team continues to benefit the University of California by improving process and pricing.