Opportunity
Having just seen the local county and school districts gone out for pool chemical bids, UCSB decided to combine our spend in the category with Housing (now referred to as HDAE) and Facilities Management. UCSB has a total of 6 pools currently being serviced with delivered liquid chemical and 3 pools being manually maintained, and uses over 71,000 gallons of chlorine and 24,000 gallons of acid per year.

Approach
One item that was necessary to eliminate was transportation fees. Our existing supplier was charging a transportation fee with each delivery, to each pool. By eliminating the ability to charge the fee, and by requiring the awarded supplier to coordinate deliveries with all the pools on campus, we achieved both cost and emissions reduction on campus.

Results
• Cost reduction of $35,800 per year after negotiation with the awarded supplier
• Eliminated the cost of Transportation Fees altogether
• Combined deliveries on campus to reduce emissions

Total Benefit ($179,334)