SEARCHING FOR SMALL BUSINESSES FOR FEDERAL SUBCONTRACTING PLANS

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WELCOME to BFS Mini Tune-ups

OBJECTIVE:
Online meetings to provide campus staff with a high level perspective and information on both topics of interest and new/upcoming initiatives and policy updates.

PRINCIPLES:

• Sessions are conducted via Zoom and will last no longer than 30 minutes
• Participants will be muted during the session
• Chat questions can be submitted but priority will be given to questions submitted ahead of time at www.bfs.ucsb.edu/coaching
• The Mini Tune-up website will be updated with session details and information
Agenda

I. Transition from Gateway flags to Supplier Diversity Database
II. Background for change
III. Use of small/diverse businesses
IV. Introduction and Demo of Supplier Diversity Database
V. Resources
VI. Questions
From Gateway Flags to Supplier Diversity Database

You will no longer see these supplier class flags in Gateway:

- Small Business Enterprise
- Women Owned Small Business Enterprise
- Veteran Owned Business Enterprise
- Disadvantaged Business Enterprise
- Disabled Veteran Business Enterprise
- Minority Owned Small Business Enterprise
- Historically Underutilized Business (HUB) Zone Small Business

Instead, you can search for and verify small and diverse businesses here:

https://explorer.supplier.io/Login/sign_in
Why the Change?

Problems with Gateway Small/Diverse Supplier Class Flags:

• Have never been verified
• Applied during vending – could be expired or outdated
  • For federal subcontracting plan reporting, a supplier’s small business status must be current, accurate, and complete as of the date of the offer for the subcontract
• Require manual updating (for over 4,000 actively used Gateway vendors)
• Not enough flags to capture all type of business/diversity classifications

Benefits of Supplier Explorer Tool:

• UC Systemwide Agreement (“free” for campuses)
• Searchable database with up-to-date, accurate, third-party verified data
• Supplier diversity data enrichment of all UC spend in CalUSource (UC spend analytics tool)
  • Allows for reporting of spend by small/diverse supplier
Why Might You be Searching for a Small or Diverse Supplier?

**Federal Small Business Subcontracting Plan Goals**
Generally required for all federal contracts and subcontracts to the University exceeding $700,000 and expected to have subcontracting opportunities ([FAR 19.7 The Small Business Subcontracting Program, FAR 52.219-9 Small Business Subcontracting Plan](https://federalbusiness.gov/))

**California Public Contract Code**
Section 10508.5 allows UC to award a Purchase Agreement to a certified small business or disabled veteran business enterprise up to $250,000 without being competitively bid, so long as the UC obtains price quotes from two or more certified businesses ([https://policy.ucop.edu/doc/3220485/BFB-BUS-43](https://policy.ucop.edu/doc/3220485/BFB-BUS-43))

**UC Economically and Socially Responsible Spend Goal**
The UC has a policy goal of directing 25% of all spend on products and services to suppliers holding at least one UC-recognized small/diverse business classification or certification ([https://www.ucop.edu/procurement-services/_files/sustainableprocurementguidelines.pdf](https://www.ucop.edu/procurement-services/_files/sustainableprocurementguidelines.pdf))
What is Supplier.io Explorer?

Simple, Searchable Supplier Diversity Platform
• Aggregates data from hundreds of certification agencies
  • No longer have to search and verify across multiple federal and state databases like the System for Award Management, the SBA Dynamic Small Business Search Database, and the California Certification Website
• Provides information on a supplier’s diversity status, certifications, industry, and contacts
• Allows for collaboration between C&G Liaisons, Purchasers, Small Business Officers
• Allows for the creation of saved supplier lists and notes

Supplier Diversity Data Enrichment Provider
• Allows for reporting of small/diverse spend in eSRS for federal subcontracting, State requirements, and to track UCSB progress towards meeting 25% EaSR goals
DEMO

https://explorer.supplier.io/Login/sign_in

- Search by Gateway Vendor Name (e.g. “Quantum Design Inc” or “Tri County Office Furniture”)
  - To verify type and expiration of certification(s)
- Search by Industry Type (North American Industry Classification System (NAICS codes))
  - If looking for a new vendor
- Export list of last year’s small/diverse suppliers
  - By campus (1190 for UCSB)
  - By system (7554 for UC system)
- Save and Share Searches and Lists of Suppliers
  - For specific projects/federal awards
- Can invite suppliers you know are small but may not be registered/certified
Access and Resources

Access:
Email heather.perry@ucsb.edu to request access, re-set your password, or get help!

Resources:
UCOP Training and Reference Guide:
• https://www.ucop.edu/procurement-services/procurement-systems/supplier-diversity-training.html

UCSB Resources:
• https://www.bfs.ucsb.edu/procurement/small-and-diverse-business-program/small-business-subcontracting-plans
Questions & Answers
Presenter Contact Information:

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CLOSING - BFS Mini Tune-ups

NEXT STEPS:

Visit the Mini Tune-ups website to:
• View our session blog updates
• Sign up for future sessions and submit questions
• Submit suggestions for future topics

www.bfs.ucsb.edu/coaching
Thank You!

WRAP UP