STATUS UPDATE
MARCH 2014

GATEWAY

Jacob Godfrey
Chief Procurement Officer & Associate Director
Business & Financial Services
Gateway Project Status

- **Phase 1:** Implementation COMPLETE!  
  As of 6/30/12

- **Phase 2:** Deployment COMPLETE!  
  As of 6/30/13

- **Phase 3:** Enhancements IN PROCESS!
Gateway Behind the Scenes...

### New Systems
- Docufree Integration
- Docusign
- eSourcing/eRFX
- Spend Radar
- Contracts Repository
- GMC ALLN02/COA
- FSIP PeopleSoft Integration
- TSM
- Contracts Director

### Recent Enhancements
- Phoenix Interface
- New Tolerances
- Lien Removal
- Post Audit
- New Suppliers
- Contracts (Beta)
- Recharges (Beta)
- Programmatic Expenses (Beta)

### User Resources
- Governance Team
- Advisory User Group
- eCOE UCSD
- Help Line
- Help Desk
- New User Manuals
- Office Hours
- Announcements
- Info & BFS Web Site
# Gateway Value Proposition

## End Users
- One-stop shopping experience
- Freedom of choice: wide range of suppliers and products from which to choose
- Fast, easy requisitioning

## Senior Management
- Reduced materials costs
- Increased purchasing and user productivity
- Better budgeting information

## Procurement
- Control and visibility of spending
- Contract utilization
- Paperless process

## Information Technology
- Low maintenance software
- Secure, reliable access
- Straight-forward integration
# Gateway by the Numbers

## Economic Value

<table>
<thead>
<tr>
<th>Economic Value</th>
<th>July 2012</th>
<th>June 2013</th>
<th>February 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Measurable Bid Savings</td>
<td>$11.0M</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Estimated Efficiency</td>
<td>$1.1M</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program Revenue</td>
<td>$1.0M</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Campus Impact</td>
<td>$13.1M</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

## Community

<table>
<thead>
<tr>
<th>Community</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Gateway Users</td>
<td>4,230</td>
</tr>
<tr>
<td>Unique Users Per Month (CY 2014)</td>
<td>1,800</td>
</tr>
<tr>
<td>Requisitioners</td>
<td>2,614</td>
</tr>
<tr>
<td>Account Approvers</td>
<td>1,930</td>
</tr>
<tr>
<td>Department Buyers</td>
<td>502</td>
</tr>
</tbody>
</table>

## Roll Out Metrics

<table>
<thead>
<tr>
<th>Roll Out Metrics</th>
<th>July 2012</th>
<th>June 2013</th>
<th>February 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active Users</td>
<td>100</td>
<td>2,992</td>
<td>4,230</td>
</tr>
<tr>
<td>Purchase Orders Issued</td>
<td>103</td>
<td>9,552</td>
<td>45,564</td>
</tr>
<tr>
<td>Paid Invoices</td>
<td>62</td>
<td>9,409</td>
<td>58,916</td>
</tr>
<tr>
<td>Suppliers in System</td>
<td>480</td>
<td>1,984</td>
<td>3,558</td>
</tr>
<tr>
<td>Spend</td>
<td>$340K</td>
<td>$38.7M</td>
<td>$109.9M</td>
</tr>
</tbody>
</table>
Gateway Process Performance
7/1/2013 - 3/5/2014

Purchase Requisition Cycle Time

- 30+ Days: 0.1%
- 11-29 Days: 1.2%
- 6-10 Days: 3.0%
- 2-5 Days: 13.4%
- 1 Day: 19.9%
- 0 Days: 62.3%

Invoice Approval Cycle Time

- 30+ Days: 4.4%
- 11-29 Days: 4.0%
- 6-10 Days: 2.8%
- 2-5 Days: 4.6%
- 1 Day: 3.4%
- 0 Days: 80.8%

PR Count: 32,731
Invoice Count: 47,235

Calculations based on Invoice submission date to Invoice export date and PR complete date less PR submit date.